By: Anirban Basu

MPP, MA, JD, PHD

Sage Policy Group, Inc.

On Behalf Of

Global Cold Chain Alliance

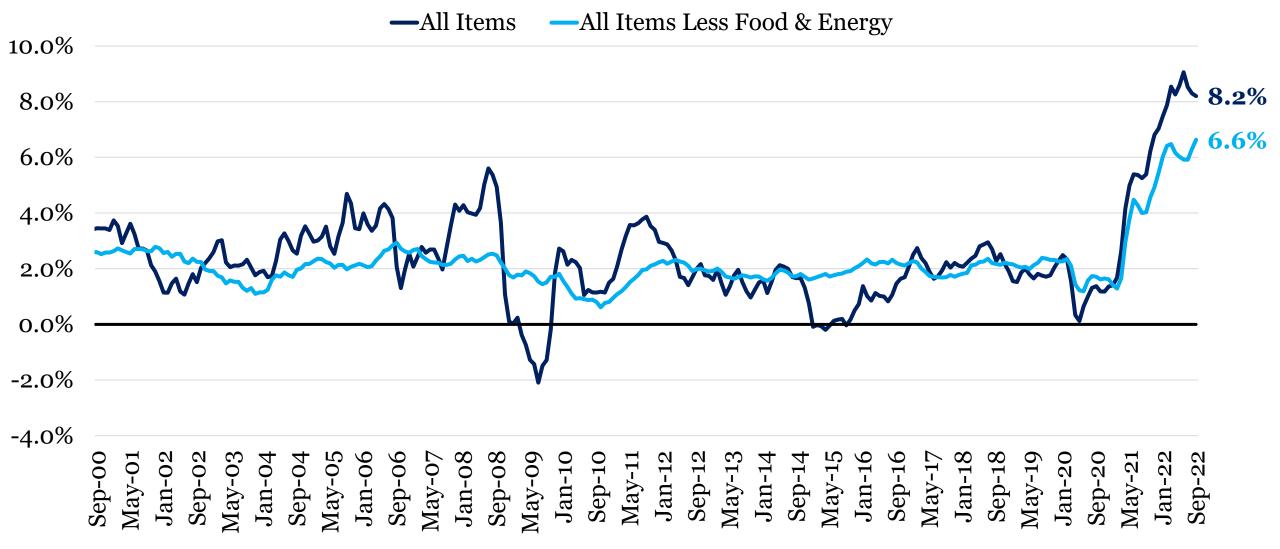
November 8th, 2022

NO TIME TO BUY

2021 – Specter of Inflation



U.S. Consumer Price Index 12-Month % Change, 2000 – September 2022





A Statement is Not Enough

"...Inflation has risen, largely reflecting transitory factors..."(FOMC Statement, June 2021)

"...Inflation has risen, largely reflecting transitory factors..."(FOMC Statement, July 2021)

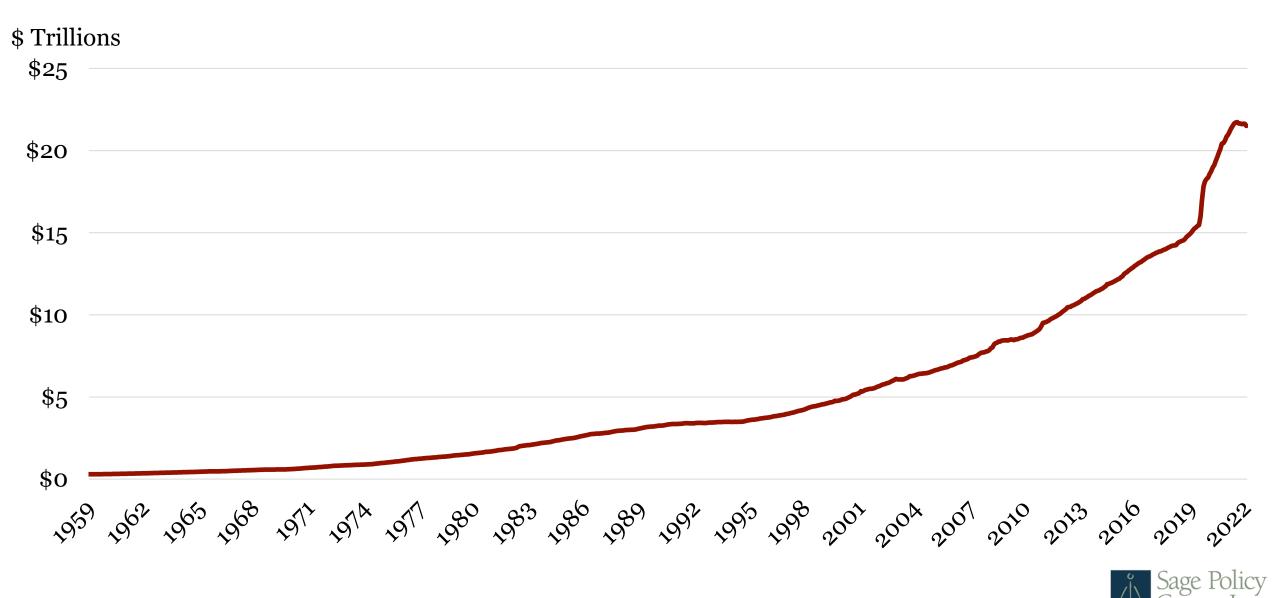
"...Inflation is elevated, largely reflecting transitory factors..." (FOMC Statement, September 2021)

"...Inflation is elevated, largely reflecting factors that are expected to be transitory..." (FOMC Statement, November 2021) "Supply and demand imbalances related to the pandemic and the reopening of the economy have continued to contribute to elevated levels of inflation." (FOMC Statement, December 2021)

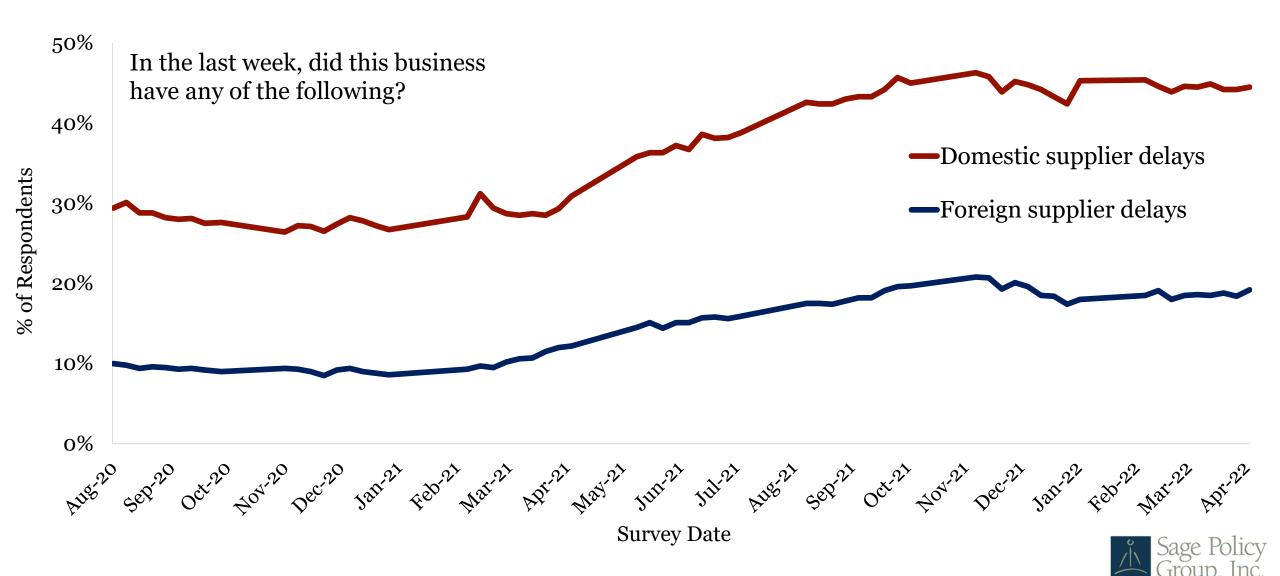
"...These problems have been larger and longer lasting than anticipated, exacerbated by waves of the virus. As a result, overall inflation is running well above our 2 percent longer-run goal and will likely continue to do so well into next year." (FOMC Chair Jerome Powell, December 2021)



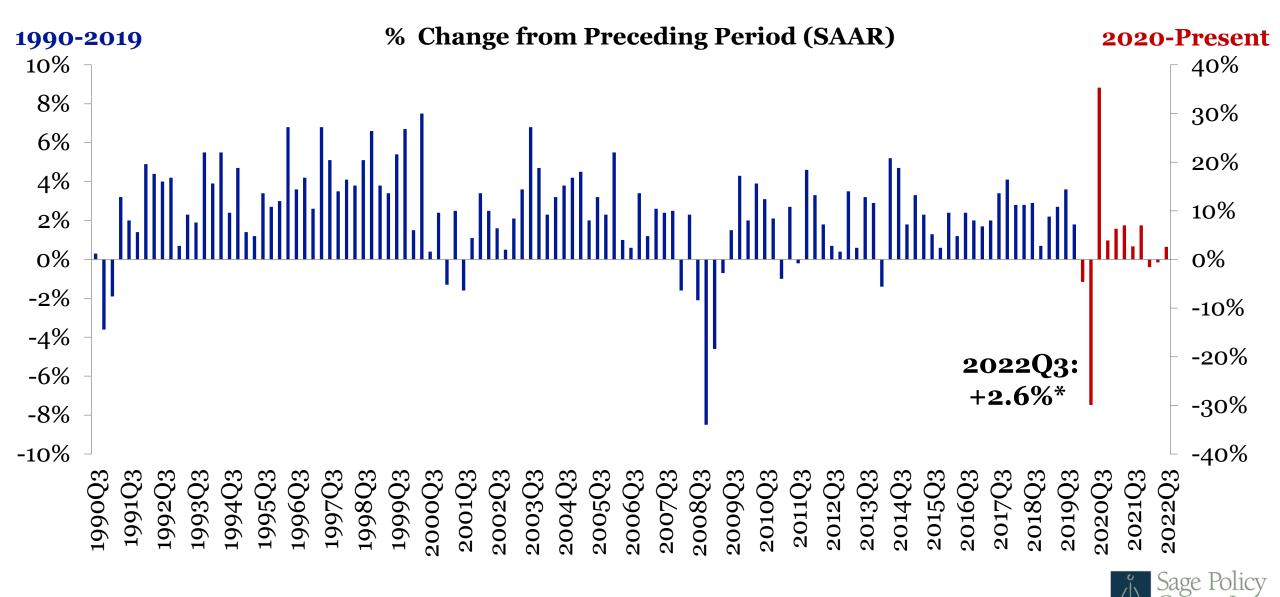
U.S. Money Supply, 1959 – September 2022



U.S. Supply Chain Disruptions & Supplier Delays Census Bureau Small Business Pulse (SBP) Survey



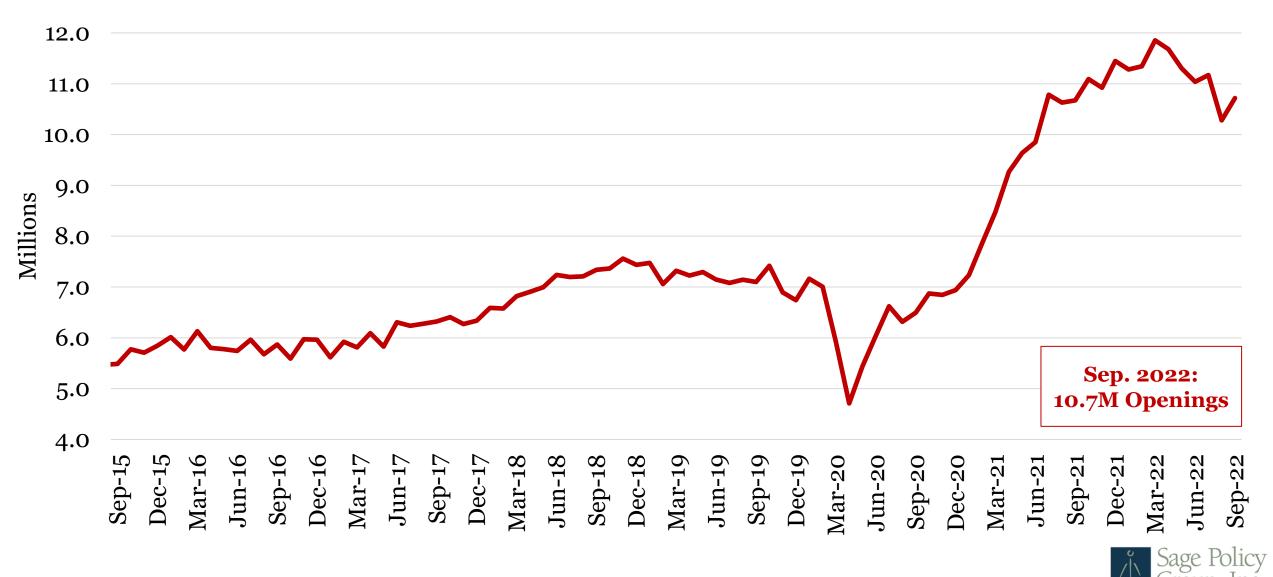
U.S. GDP - For Your Eyes Only



The Employer Who Loved Me

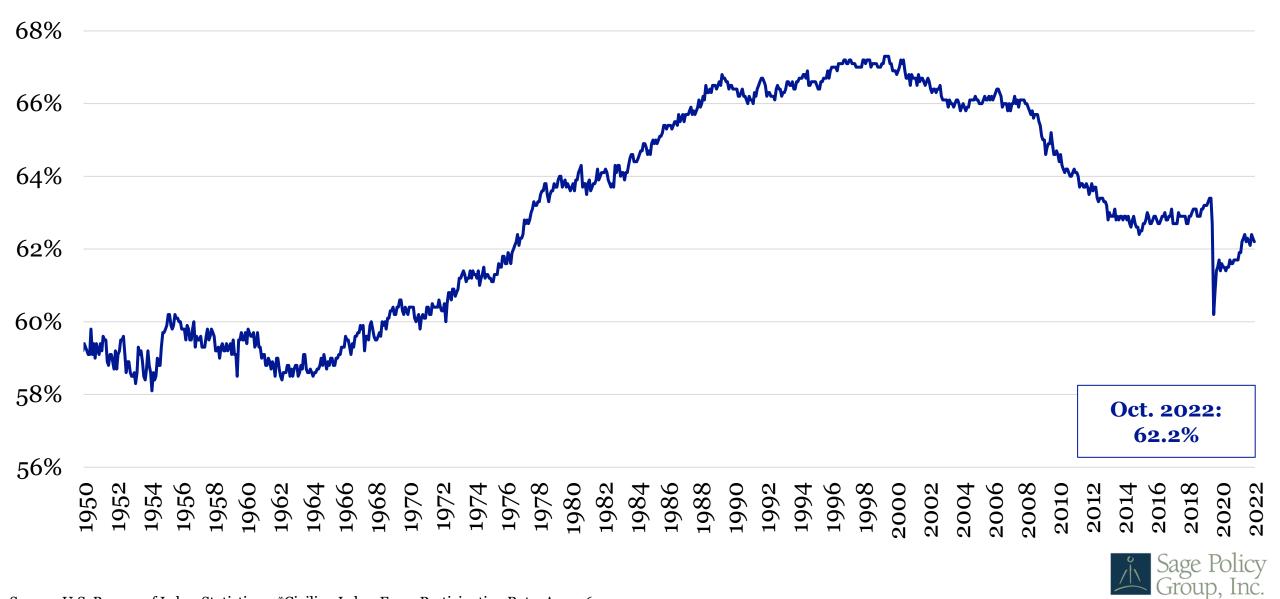


Work Another Day U.S. Job Openings, 2015 – September 2022





Skyfall U.S. Labor Force Participation Rate, 1950 – October 2022



Source: U.S. Bureau of Labor Statistics *Civilian Labor Force Participation Rate, Ages 16+

A View to a Remote Worker

GoodHire's survey of 3,500 Americans found that:

- 68% of Americans would choose remote work options over in-office work;
- 45% would either quit their job or begin searching for a new one if their employer required them to return to their office full-time;
- 74% of Americans believe that companies not offering remote working arrangements will lose major talent in the workforce.

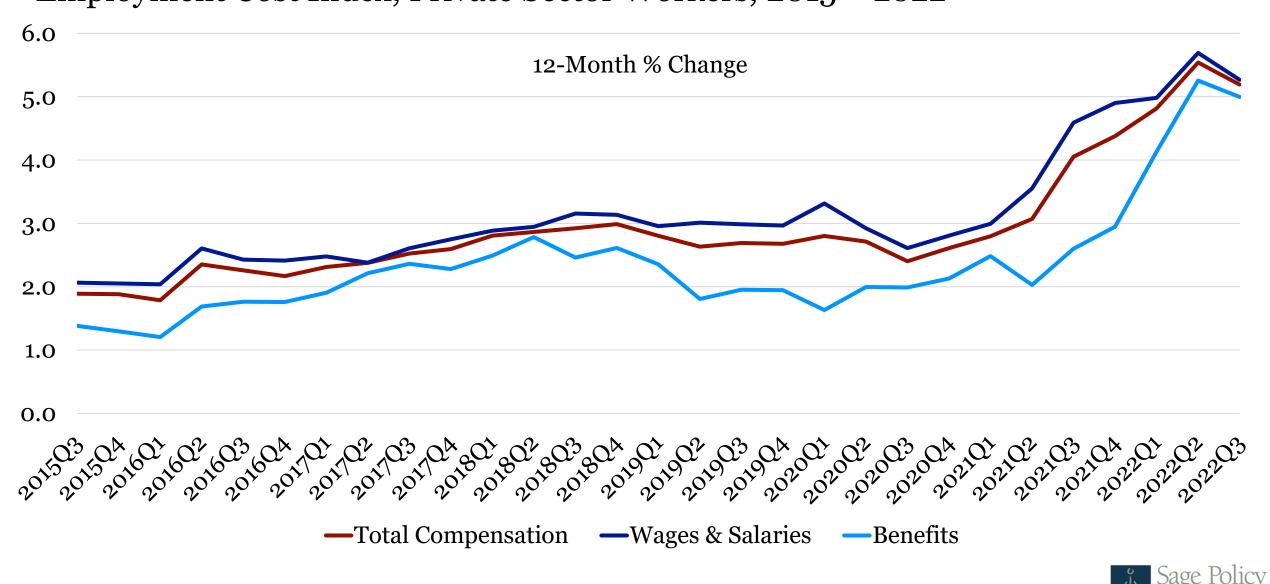
Ipsos' survey of more than 12,000 people across 29 countries found that two-thirds of working adults surveyed say that:

- They are more productive with a flexible work schedule (65%);
- They want flexibility in the amount of time they go into the office (64%);
- When COVID restrictions are no longer in effect, employers should be more flexible in terms of requiring employees to go to an office (66%).



Source: 1. GoodHire, "The State Of Remote Work In 2021: A Survey Of The American Workforce", by Sara Korolevich, 8/24/2021; 2. Ipsos, "Return to the Workplace 2021 Global Survey".

License to be Paid Employment Cost Index, Private Sector Workers, 2015 – 2022



Net Change in U.S. Jobs May 2020 – October 2022





Employment Growth, 25 Largest Metros

February 2020 v. September 2022 Percent Change

Rank	MSA	%	Rank	MSA	%
1	Dallas-Fort Worth-Arlington, TX	7.6%	13	Seattle-Tacoma-Bellevue, WA	1.0%
2	Charlotte-Concord-Gastonia, NC-SC	5.3%	15	Baltimore-Columbia-Towson, MD	0.7%
3	Riverside-San Bernardino-Ontario, CA	4.9%	16	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	0.4%
4	Tampa-St. Petersburg-Clearwater, FL	4.7%	17	Boston-Cambridge-Nashua, MA-NH	0.2%
5	Atlanta-Sandy Springs-Roswell, GA	4.4%	18	San Diego-Carlsbad, CA	0.0%
6	Phoenix-Mesa-Scottsdale, AZ	4.0%	19	Minneapolis-St. Paul-Bloomington, MN-WI	-0.2%
7	San Antonio-New Braunfels, TX	3.5%	20	Detroit-Warren-Dearborn, MI	-0.4%
8	Houston-The Woodlands-Sugar Land, TX	2.9%	21	St. Louis, MO-IL	-0.5%
9	Denver-Aurora-Lakewood, CO	2.8%	22	Washington-Arlington-Alexandria, DC-VA-MD-WV	-0.9%
10	Miami-Fort Lauderdale-West Palm Beach, FL	1.9%			
11	Orlando-Kissimmee-Sanford, FL	1.6%	23	Los Angeles-Long Beach-Anaheim, CA	-1.3%
12	Chicago-Naperville-Elgin, IL-IN-WI	1.2%	23	New York-Newark-Jersey City, NY-NJ-PA	-1.3%
13	Portland-Vancouver-Hillsboro, OR-WA	1.0%	25	San Francisco-Oakland-Hayward, CA	-1.8%

Source: U.S. Bureau of Labor Statistics, Current Employment Statistics (CES) Survey. Note: data are not seasonally adjusted.

U.S. % Change 2/2020 v. 10/2022: +0.5%



Unemployment Rates, 25 Largest Metros September 2022

Rank	MSA	%	Rank	MSA	%			
1	Minneapolis-St. Paul-Bloomington, MN-WI	1.9	13	Detroit-Warren-Dearborn, MI	3.3			
2	Miami-Fort Lauderdale-West Palm Beach, FL	2.3	13	Seattle-Tacoma-Bellevue, WA	3.3			
2	St. Louis, MO-IL	2.3	15	Dallas-Fort Worth-Arlington, TX	3.4			
4	Atlanta-Sandy Springs-Roswell, GA	2.5	15	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	3.4			
4	San Francisco-Oakland-Hayward, CA	2.5	17	Phoenix-Mesa-Scottsdale, AZ	3.5			
4	Tampa-St. Petersburg-Clearwater, FL	2.5	17	San Antonio-New Braunfels, TX	3.5			
7	Orlando-Kissimmee-Sanford, FL	2.7	19	Baltimore-Columbia-Towson, MD	3.7			
8	Boston-Cambridge-Nashua, MA-NH	2.9	19	New York-Newark-Jersey City, NY-NJ-PA	3.7			
9	Charlotte-Concord-Gastonia, NC-SC	3.1	19	Portland-Vancouver-Hillsboro, OR-WA	3.7			
9	San Diego-Carlsbad, CA	3.1	22	Riverside-San Bernardino-Ontario, CA	3.9			
9	Washington-Arlington-Alexandria, DC-VA-MD-WV	3.1	23	Los Angeles-Long Beach-Anaheim, CA	4.0			
			24	Houston-The Woodlands-Sugar Land, TX	4.2			
12	Denver-Aurora-Lakewood, CO	3.2	25	Chicago-Naperville-Elgin, IL-IN-WI	4.4			

Source: U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics (LAUS) program. Note: data are not seasonally adjusted. U.S. Unemployment Rate Sept: 3.5% Oct: 3.7%

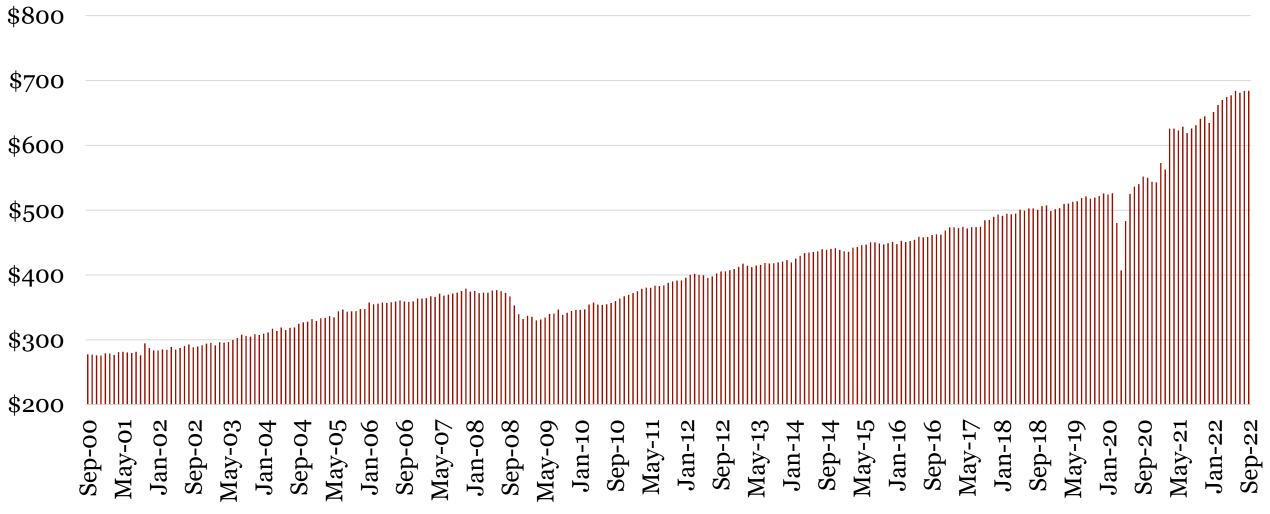


Live and Let Buy



U.S. Retail Sales 2000 – September 2022

Retail Sales (\$Billions)



U.S. Retail Sales by Type of Business February 2020 v. September 2022 % Change

Internet, etc. Retailers **Gasoline Stations** 49.7% Sporting Goods, Hobby, Book & Music Stores 39.2% Miscellaneous Store Retailers 37.1% **Building Material & Garden Supplies Dealers** 33.1% Food Services & Drinking Places 27.7% Motor Vehicle & Parts Dealers 23.3% Food & Beverage Stores 22.5% Furniture & Home Furn. Stores 17.2% Health & Personal Care Stores 15.9% **General Merchandise Stores** 15.7% **Total Retail/Food** Services: +30% Clothing & Clothing Accessories Stores 15.4% Electronics & Appliance Stores 0.6% 10% 0% 30% 20% 40% 50% 60% % Change



70%

63.2%

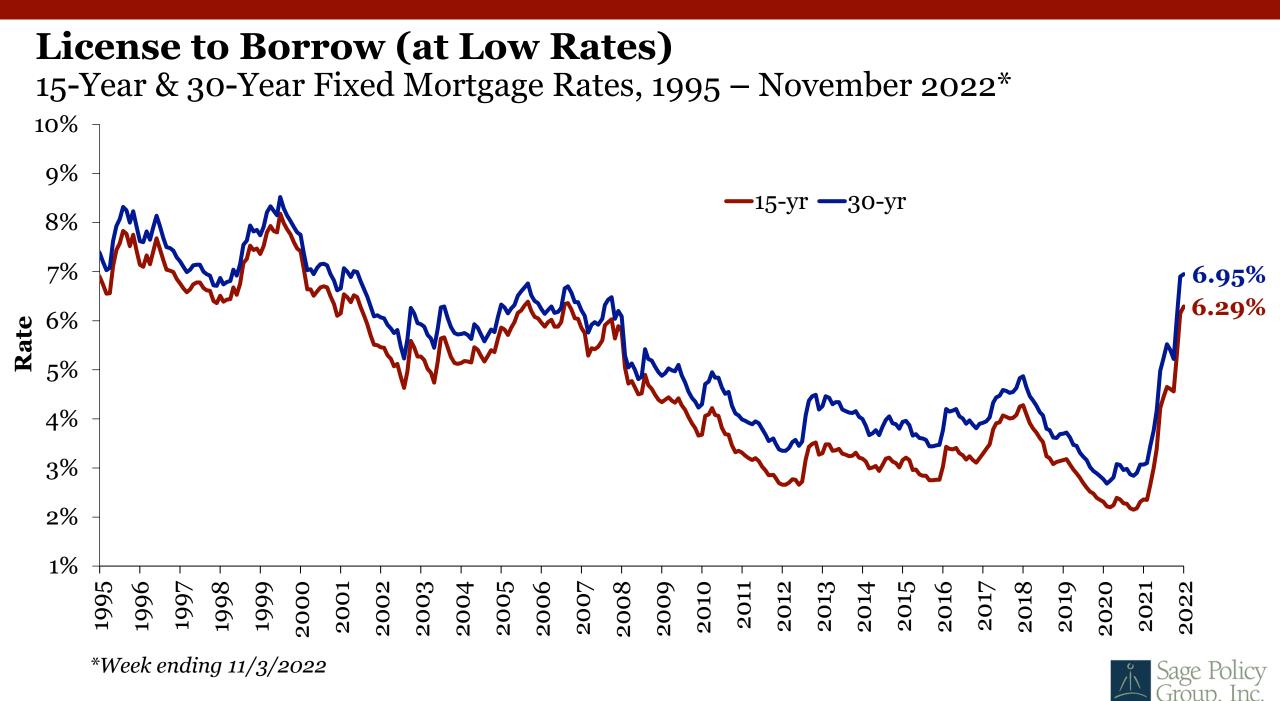
U.S. GDP: Nonresidential Fixed Investment in Equipment 2003 – 2022Q3*

\$ Billions of chained 2012 dollars, seasonally adjusted annual rate \$1,500 \$1,000 \$500 **\$**0 2009Q3 2010Q1 2011Q1 2011Q1 2011Q3 2012Q1 2012Q3 2013Q1 2013Q1 2013Q1 2013Q1 2013Q1 2013Q1 2013Q1 2014Q1 2013Q1 2015Q1 2015Q3 2005Q3 20050000000000000000000 2007Q3 2008Q1 2008Q3 2009Q1 2018Q3 2019Q1 2019Q3 2020Q1 2020Q3 2020Q3 2021Q1 2021Q3 2004Q1 2004Q3 2005Q1 2005Q3 2006Q1 2006Q3 2006Q3 2006Q3 2022Q1 2003Q3 2022Q3

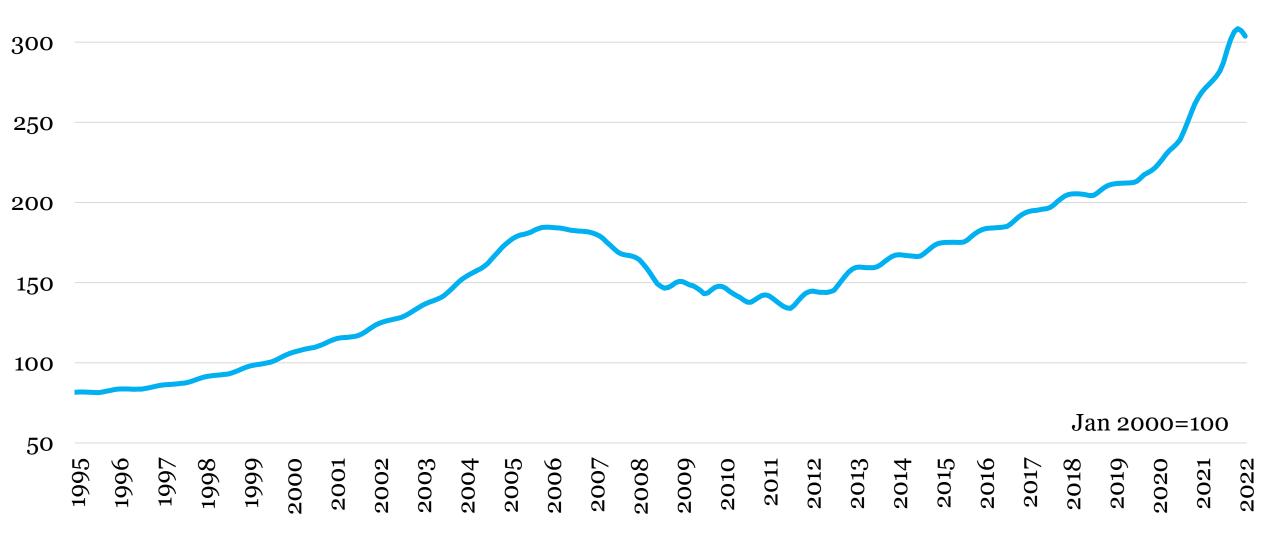


Ouantum of Construction





S&P Case-Shiller U.S. National Home Price Index 1995 – August 2022





Source: Standard & Poor's

Inventory of Unsold Homes: Vacant Housing Units for Sale* 2000 – 2022Q3



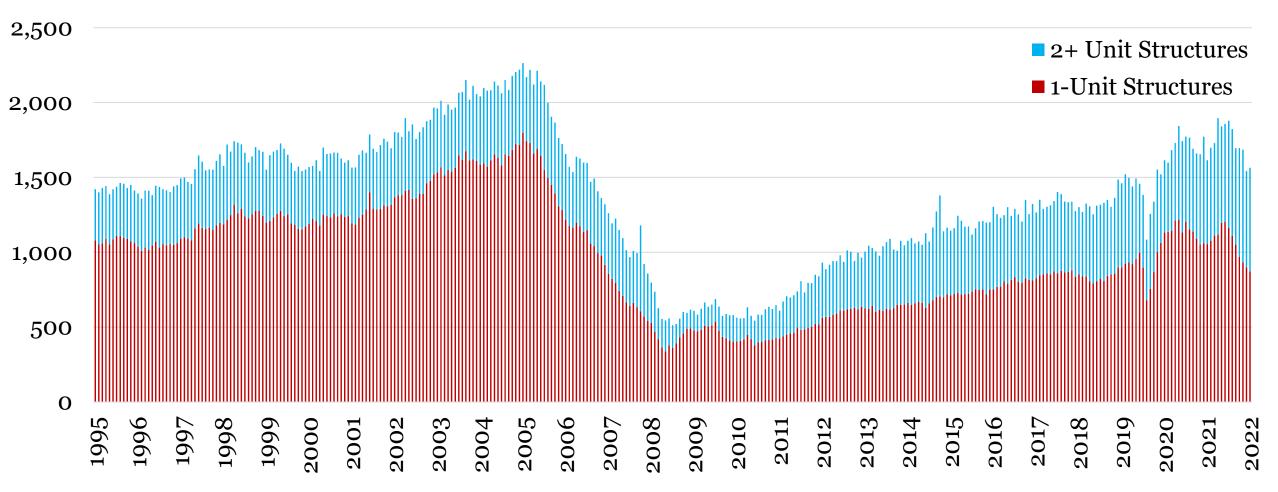
*Units for sale only, excludes units both for rent and sale

Source: U.S. Census Bureau



U.S. Residential Building Permits 1995 – September 2022

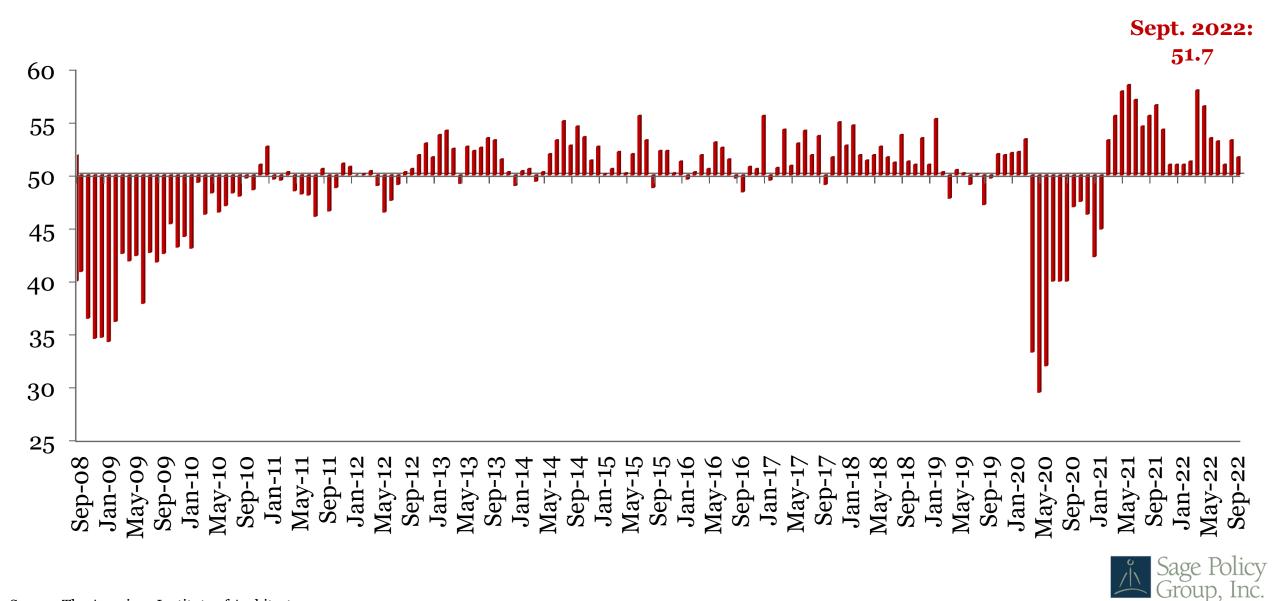
Building Permits (000's of Units), Seasonally Adjusted Annual Rate

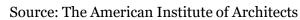




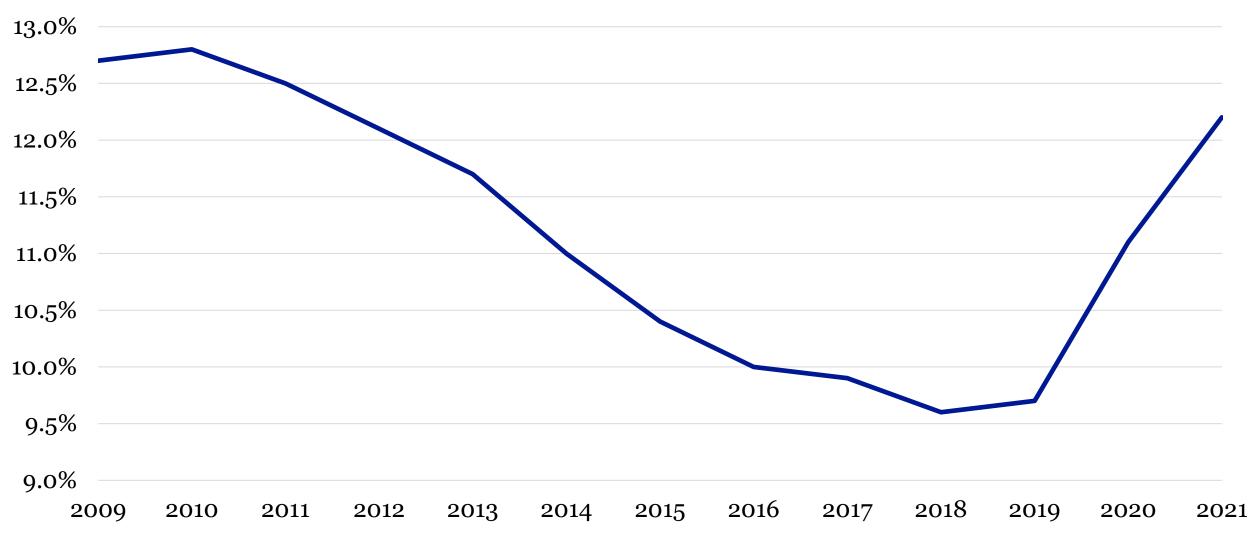
Source: U.S. Census Bureau

Architecture Billings Index 2008 – September 2022





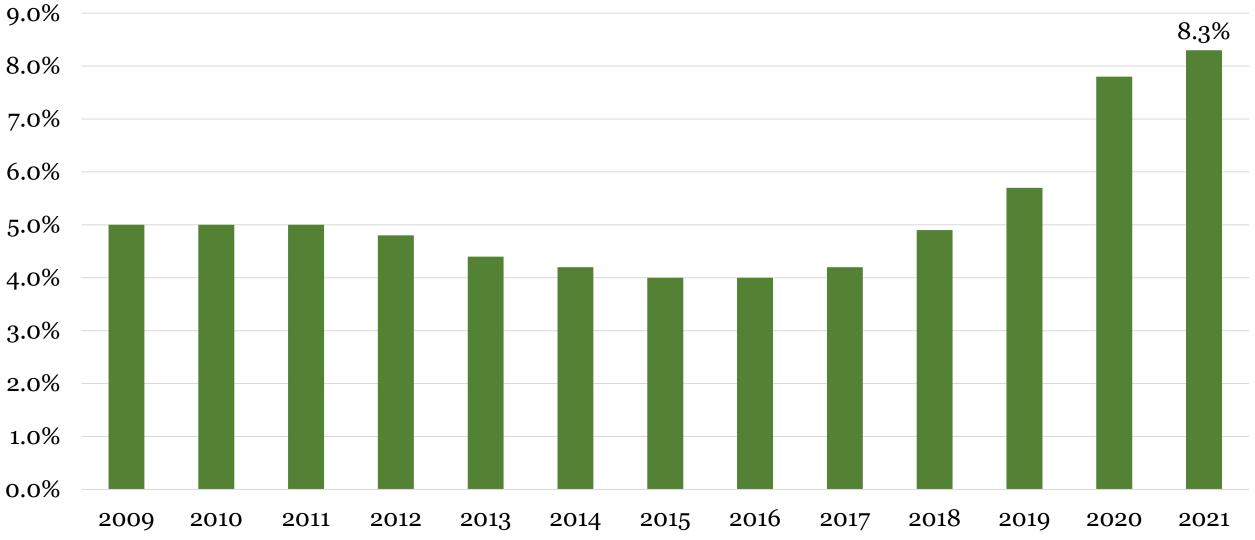
Occupancy Is Not Enough U.S. Office Vacancy, 2009 – 2021





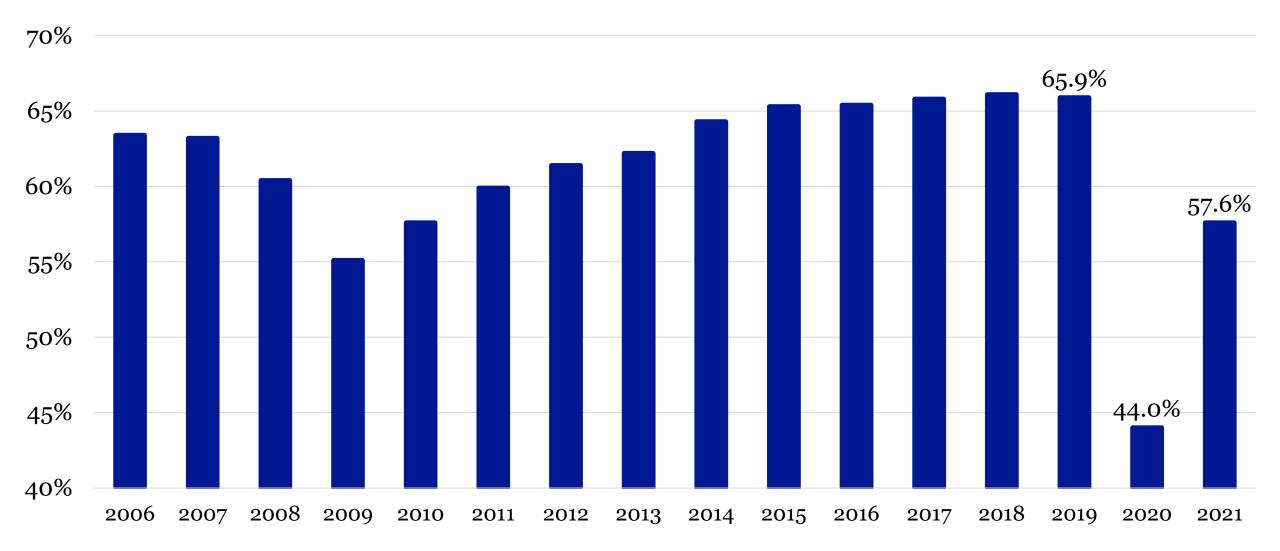
Source: Costar

U.S. Retail Space Vacancy: Malls, 2009 – 2021





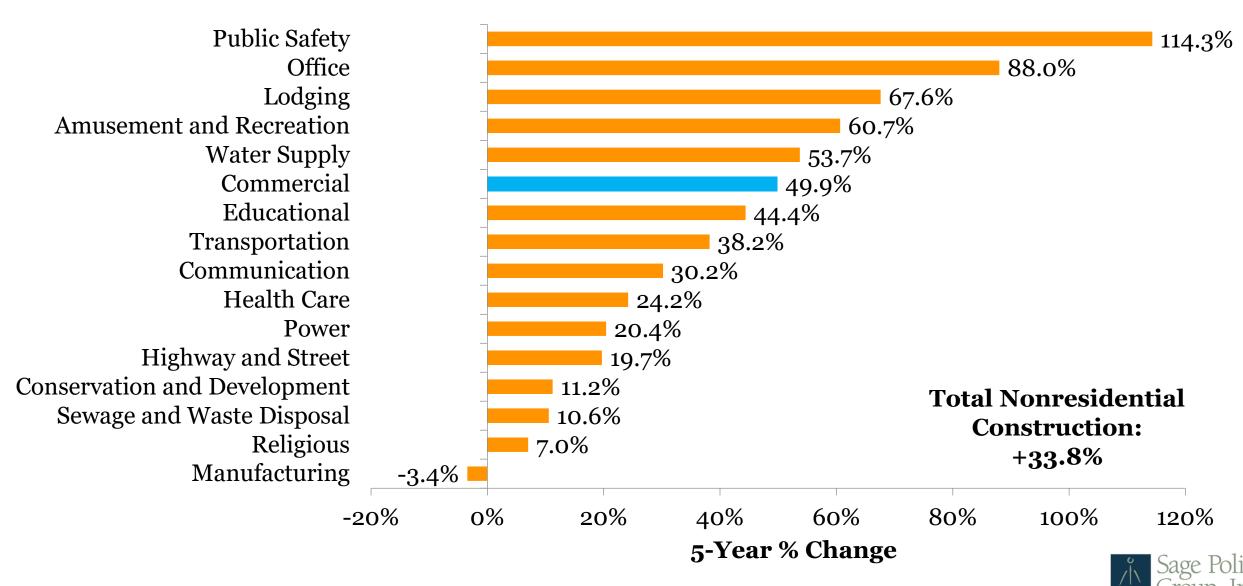
U.S. Hotel Occupancy, 2006 – 2021



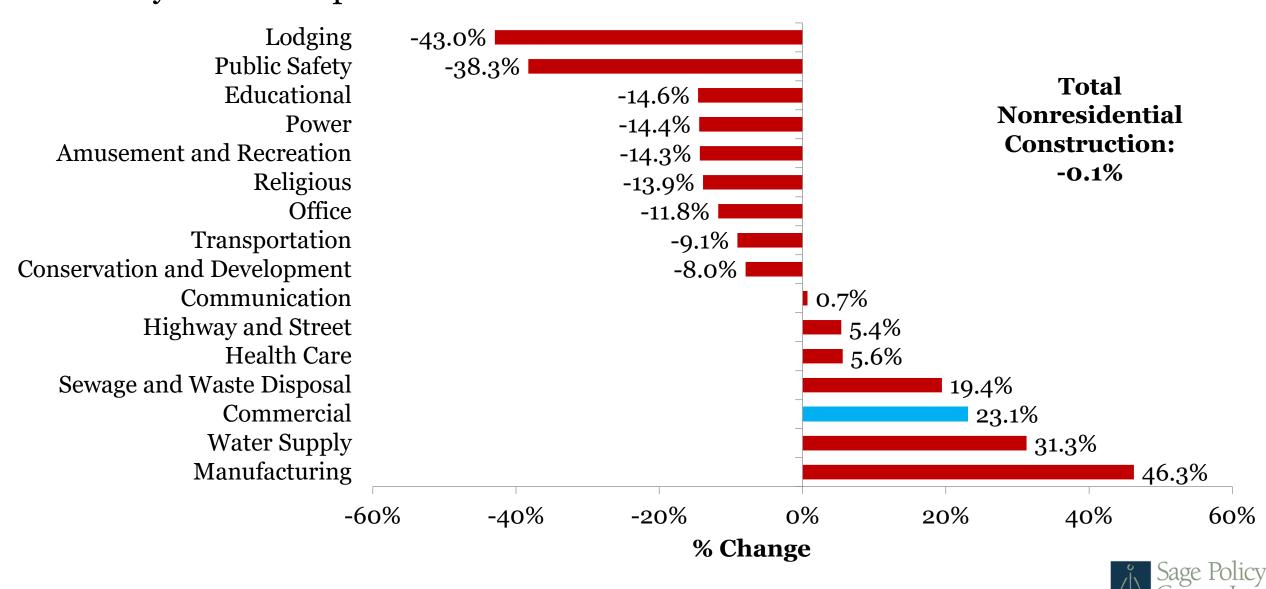


Source: Costar

Nonresidential Construction Spending by Subsector February 2015 v. February 2020

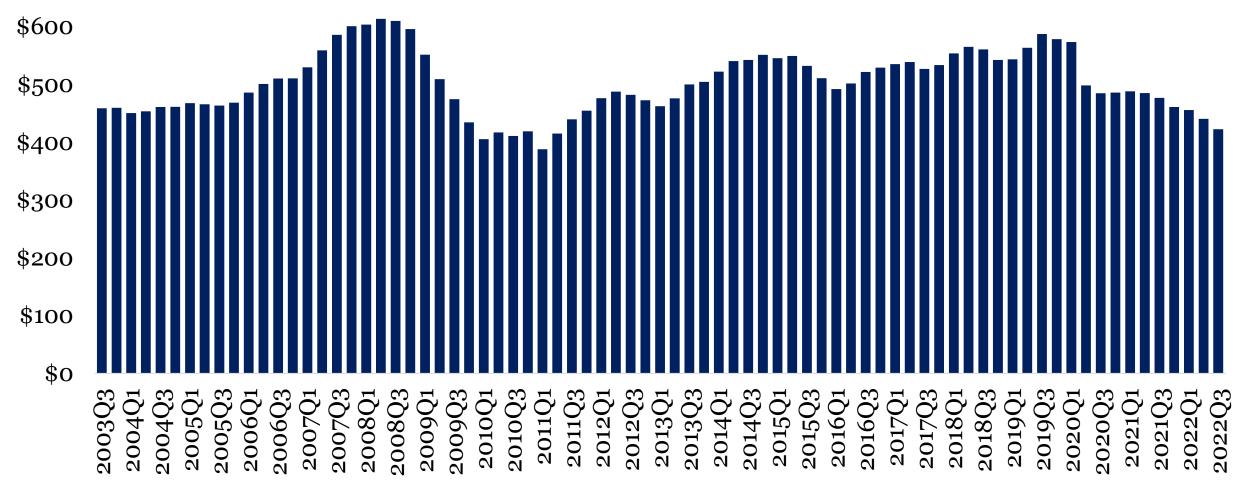


Nonresidential Construction Spending by Subsector February 2020 v. September 2022



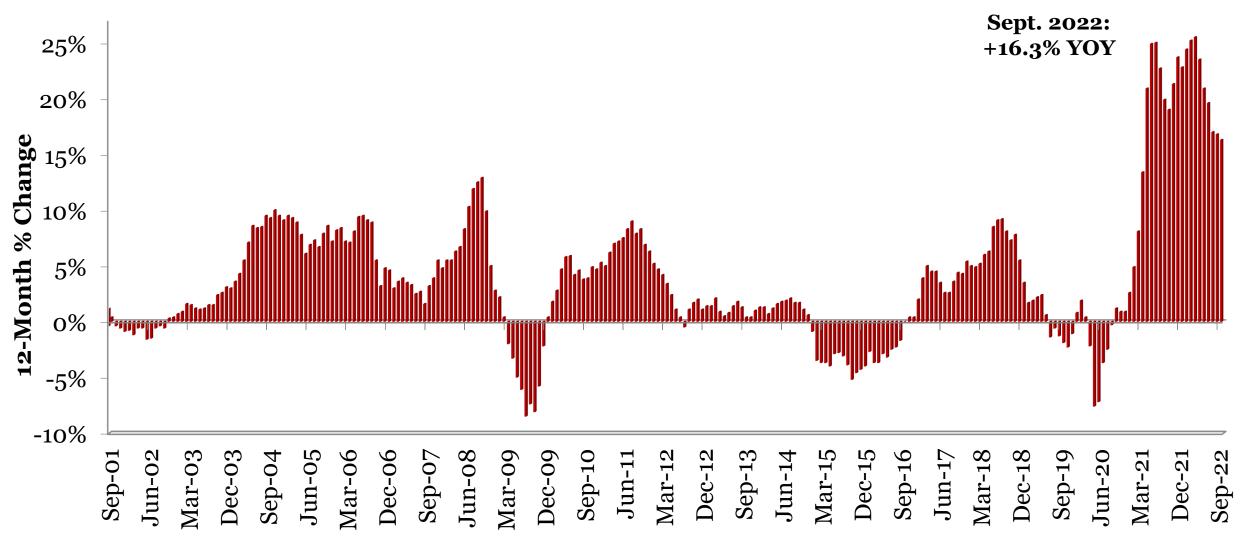
U.S. GDP: Nonresidential Fixed Investment in Structures 2003 – 2022Q3*

\$ Billions of chained 2012 dollars, seasonally adjusted annual rate



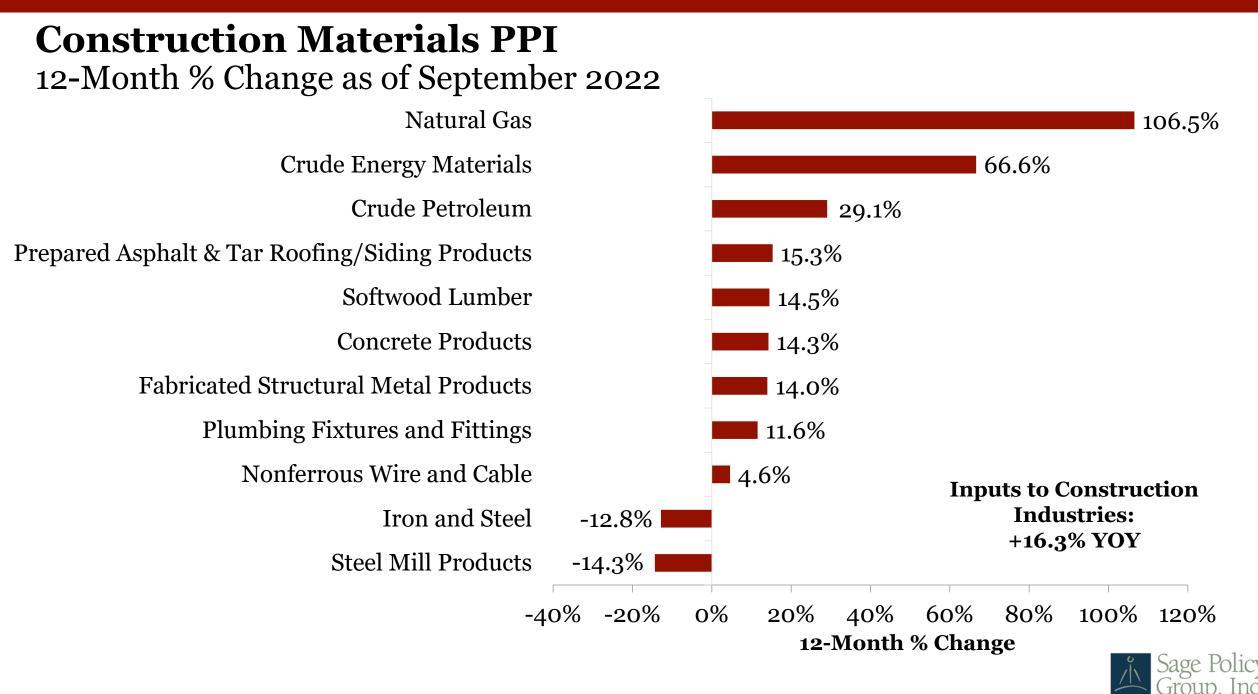


Inputs to Construction PPI 12-Month % Change, 2001 – September 2022

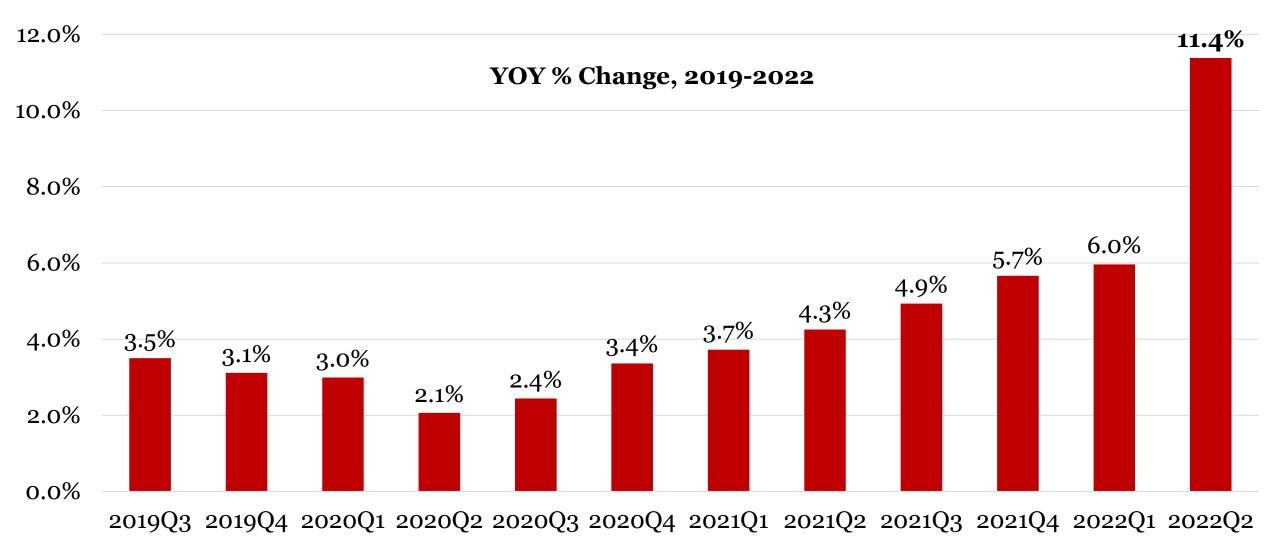




Source: U.S. Bureau of Labor Statistics. Note: Data are not seasonally adjusted



Global Cold Chain Alliance Cold Chain Index (CCI)

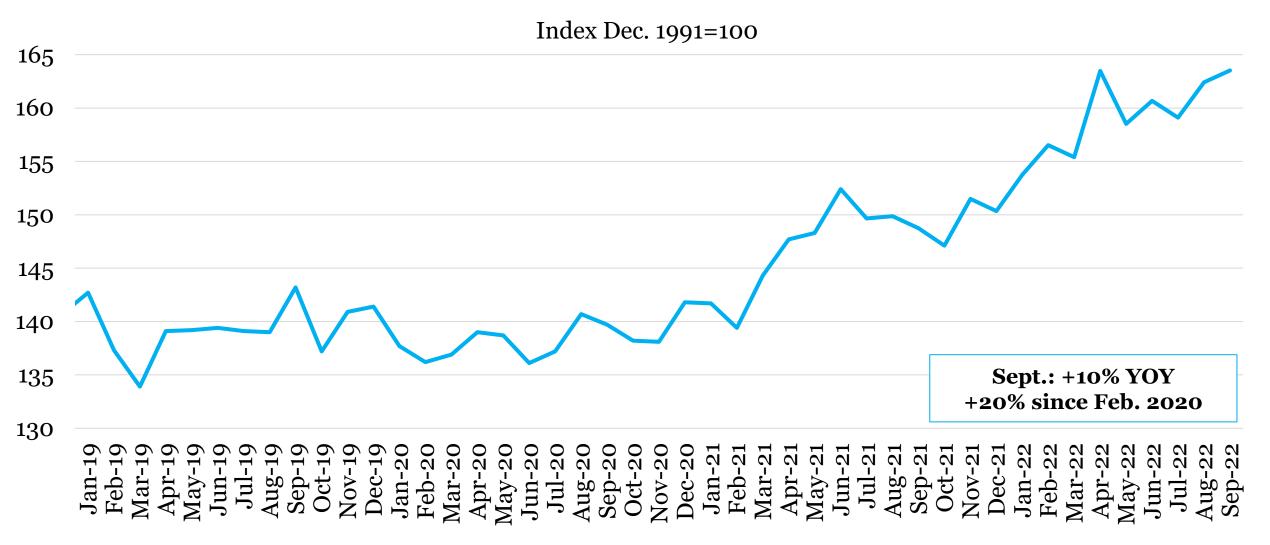


The GCCA's Cold Chain Index (CCI) tracks the growth rates of costs associated with cold storage using predominantly official sources of economic data. The CCI includes five types of expenses: labor, electric power, supplies, repairs, and rent.

Source: Global Cold Chain Alliance (GCCA), Cold Chain Index (CCI)

Sage Policy Group, Inc.

PPI by Industry: Refrigerated Warehousing & Storage January 2019 – September 2022

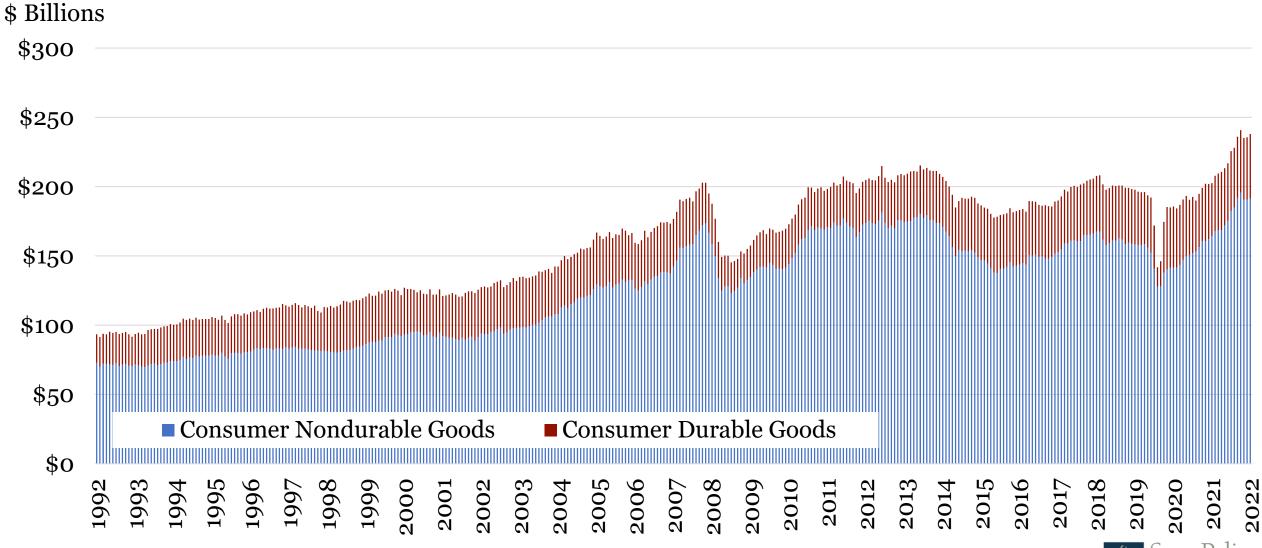




My Name is Ban, Anirban



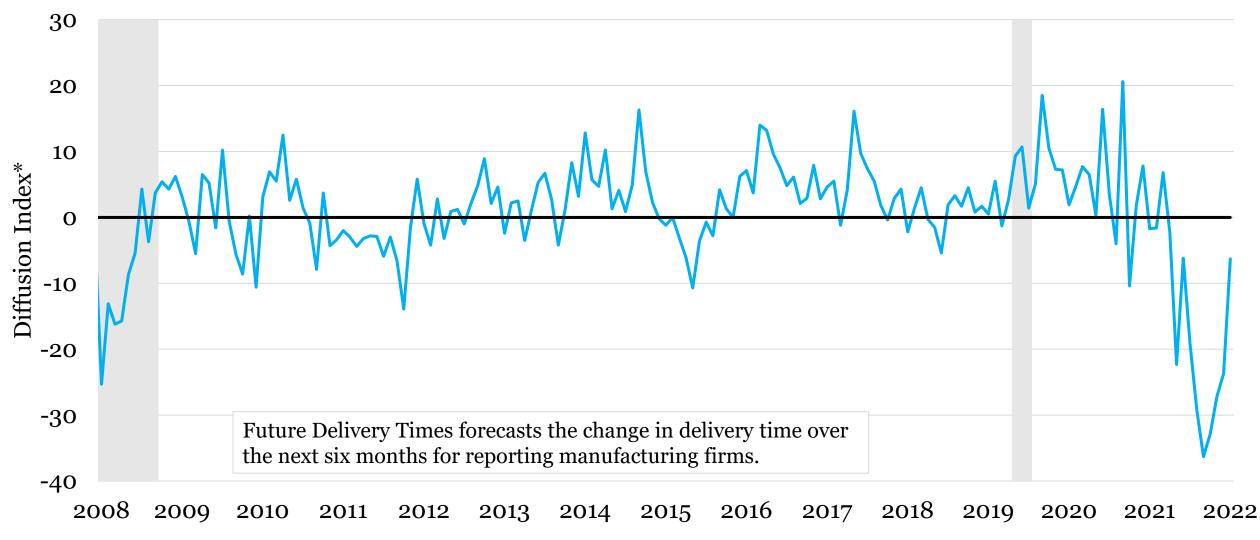
U.S. Manufacturers' New Orders: Consumer Goods 1992 – September 2022



Source: U.S. Census Bureau. Note: Due to the nature of nondurable goods, the reporting figure for both their Shipments and New Orders will be identical.



Philly Fed Manufacturing Business Outlook Survey Future Delivery Times, 2008 – October 2022

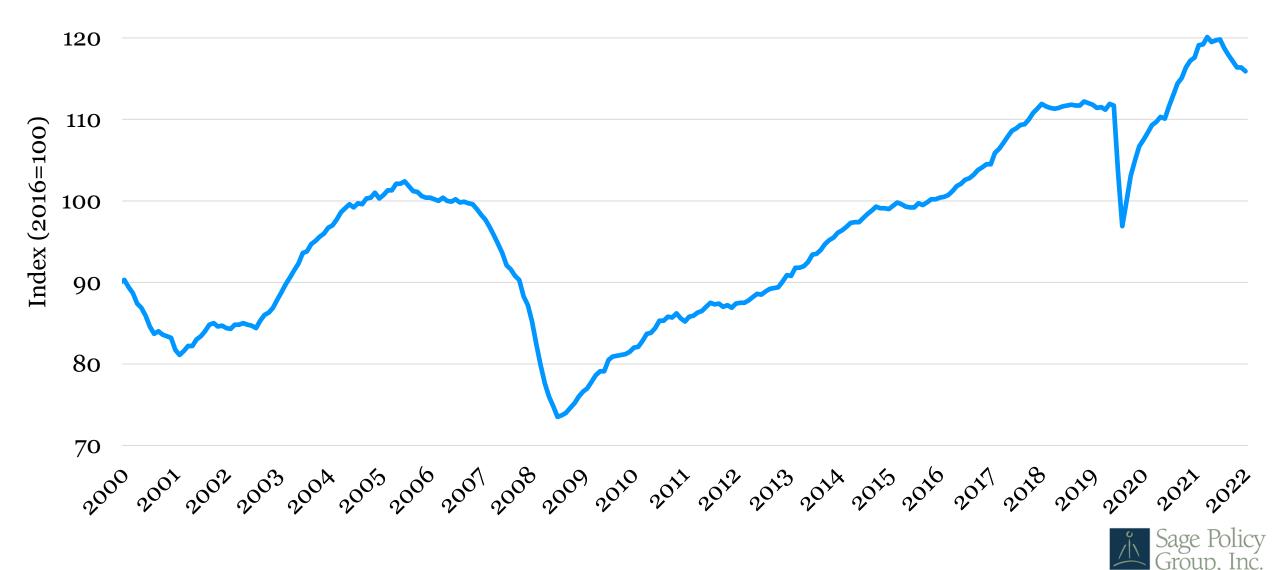


Source: Federal Reserve Bank of Philadelphia *The diffusion index is calculated by taking the percent reporting increases and subtracting the percentage reporting decreases.

U.S. recessions



Conference Board: U.S. Leading Economic Index 2000 – September 2022



Source: The Conference Board

You Only Forecast Twice



- This will be a year of growth, but 2023 could be very different.
- The economy will remain unbalanced, with supply struggling to keep up with demand – Ukraine/Russia and Omicron/China/Europe hampering recovery.
- Along with rising wages amidst the Great Resignation, that translates into higher-thanaverage economywide inflation in 2022 & 2023 (stagflation, anyone?).
- Yes, I'm an economist, so I am forecasting interest rates to increase.



Speaking of "For Your Eyes Only"

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