



GLOBAL COLD CHAIN EXPO

JUNE 10-12, 2019 | CHICAGO, IL
NORTH HALL, MCCORMICK PLACE





GLOBAL
COLD CHAIN
EXPO

Client + 3PL Partnerships

Kerry NA – Timothy M. Egan – Director, Logistics



Agenda



- Kerry NA
- Food Industry trends
- 3PL partnerships
- Q & A



Kerry NA



- Kerry Global
 - 1972 – Listowel, Co. Kerry, Ireland
 - Public company (London/Ireland Exchanges)
 - \$7.6B revenue
 - \$0.9B profit
 - 6 Continents, 30 Countries, 100+ Plants
- Kerry NA
 - 1984 – Chicago, Co. Cook, USA (Beloit, WI since 2008)
 - ~ 34% of Global
 - Taste, Nutrition, Pharma (Food & Beverage ingredients)
 - 50 Plants, 167 warehouse locations (plant, 3PW, Co-Man)
 - ~ 75% ambient, 25% temp-control



Food Industry trends



- USA GDP forecast 2.3% YoY 2019-2021
- Food prices will rise ~ 1.5% YoY 2019-2021
- Food consumption will increase ~ 1.1% YoY 2019-2021
 - Non-traditional (On-demand) channels 10% growth rates
 - Retail flat YoY 2019-2021
 - Food service ~ 1.0% YoY 2019-2021
- Clean label trend gains momentum
- Food safety, traceability



3PL partnerships



- 3PL partnerships **critically** important
- Strategic
 - Value-add paradigm
 - Scalability, flexibility, nimble, technology
 - Total landed cost focus
- Tactical
 - Service excellence
 - Safety, security, sanitation, standardization, simplicity
 - KPI's
 - OTIF



Q & A



Thank you – Enjoy Chicago!

