

Reliability • Service • Quality • Commitment

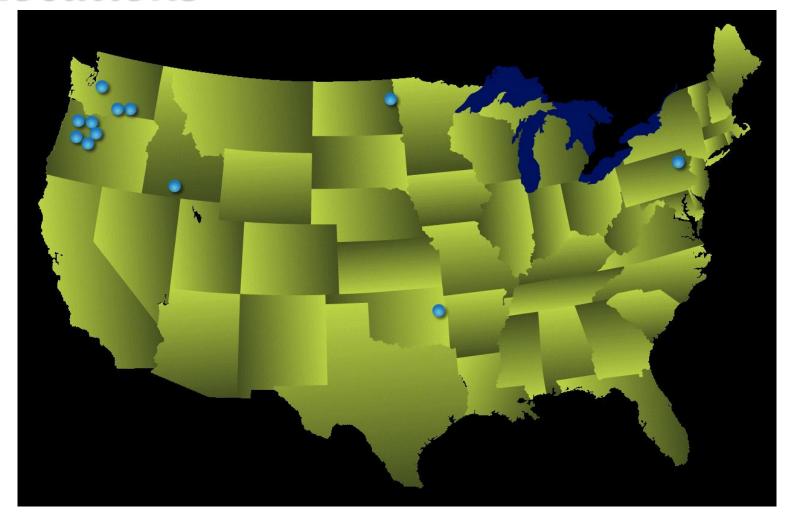
*Since 1923* 

#### Who we are

- C.A.R.I.N.G. Northwest U.S. Company focused on Safety, Information, Development, Efficiency
- Founded in 1923
- Privately Held (65 family shareholders)
- 5<sup>th</sup> Generation Family owned Business
- Professionally Managed
- Top 10 in North America, Top 15 Globally
- 65 million ft<sup>3</sup> (1,800,000 m<sup>3</sup>)
  - 2.2 million ft<sup>2</sup> (200,000 m<sup>2</sup>)
  - 285,000 pallet capacity
- 12 Operations in 6 States



### Locations





#### We Care about our <u>Customers</u>









LambWeston.



















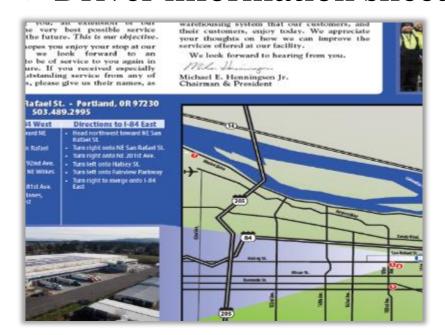
# Protecting our customer's brand is our highest priority

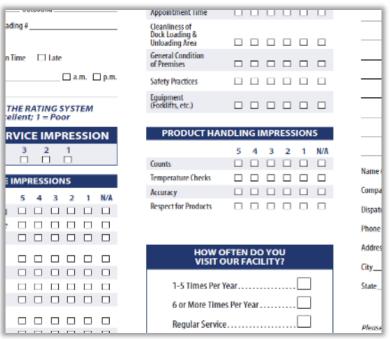
- Corporate Manager of Food Safety
- ▶ SQF Level 2 certification
- AIB Audited
- USDA Certified
- ▶ 3<sup>rd</sup> Party Pest Control
- Ongoing education and associate training



#### Truck Driver Friendly

- An industry leader in driver initiatives
- Dedicated restrooms and lounge
- Scheduled appointments and work-ins
- Hot coffee
- Driver surveys
- Driver information sheets







#### We Care about our <u>Associates</u> - Our largest asset

- Safety OSHA SHARP Certified
- Over 380 associates nationwide
- Excellent benefits
- Education reimbursement
- Health club program
- School Supplies
- ▶ 15 year average tenure
- Management Associates





## We Care about our Relationships

- Vendors
- Suppliers
- Communities
- Insurance
- Banking
- Associations
- Universities
- Government Agencies



## We Care about our Investments







#### Salem, OR (S2)-2017



- Phase  $1 167,000 \text{ft}^2 / 15,500 \text{m}^2$
- 6,000,000ft<sup>3</sup> / 170,000m<sup>3</sup>
- ▶ Fully built 650,000ft²
- > 25,000 pallets, 45 ft high (13.7m)
- <12kwh/m³/yr vs 40kwh/m³/yr</p>
- Processor-dedicated space for lease







### We Care about our Name

- Family Legacy
- Multiple Generations
- Brand/









## We Care about creating Goodwill

- Donate time and money to organizations that our associates support
- Donate services to various charitable food organizations
- Volunteer to serve local and national organizations (GCCA, RETA, AIB)
- Educate future leaders
  - WFLO Institute





### CARING SIDE of Henningsen

- **C**ustomers
- Associates
- **R**elationships
- <u>I</u>nvestments
- <u>N</u>ame
- **G**oodwill

- <u>Safety</u>
- Information
- <u>D</u>evelopment
- <u>Efficiency</u>

